Report Date
01-29-14
Accrual Basis

Avivara US
Profit and Loss by Class
January-December 2013

	US Admin	US FUNDRAISING	GUATEMALA PROGRAMS	UNRESTRICTED	TOTAL	% of TOTAL
INCOME						
(1h) CONTR., GIFTS & GRANTS						
(1a) FEDERATED CAMPAIGNS						
Combined Fund of Washington	0.00	0.00	0.00	1,099.32	1,099.32	0.80%
King County Emp. Giving Plan	0.00	0.00	0.00	864.24	864.24	0.63%
United Way	0.00	0.00	0.00	131.21	131.21	0.10%
Total (1a) FEDERATED CAMPAIGNS	**0.00**	**0.00**	**0.00**	**2,094.77**	**2,094.77**	**1.52%**
(1f) OTHER CONTRIBUTIONS						
INDIVIDUAL CONTRIBUTIONS						
Contributions Received by Mail	0.00	0.00	1,750.00	46,423.81	48,173.81	35.05%
Contributions from Presentations	0.00	0.00	500.00	8,308.00	8,808.00	6.41%
LIFE Event Contributions	0.00	0.00	1,614.00	420.00	2,034.00	1.48%
Recurring Monthly Contributions	0.00	0.00	1,200.00	3,958.00	5,158.00	3.75%
Single Online Contributions	0.00	0.00	800.00	13,568.24	14,368.24	10.45%
Total INDIVIDUAL CONTRIBUTIONS	**0.00**	**0.00**	**5,864.00**	**72,678.05**	**78,542.05**	**57.15%**
GROUP/CORPORATE CONTRIBUTIONS						
School Partner Contributions	0.00	0.00	8,274.61	0.00	8,274.61	6.02%
Church Contributions	0.00	0.00	9,993.00	550.00	10,543.00	7.67%
Community Group Contributions	0.00	0.00	0.00	827.30	827.30	0.60%
Private Foundation Grants	0.00	0.00	5,000.00	2,550.00	7,550.00	5.49%
Corporate Matching Gifts	0.00	0.00	0.00	4,145.00	4,145.00	3.02%
Total GROUP/CORPORATE CONTRIBUTIONS	**0.00**	**0.00**	**23,267.61**	**8,072.30**	**31,339.91**	**22.80%**
AFFILIATED PROGRAMS CONTR.						
Becas Uspantan Donations	0.00	0.00	19,070.00	0.00	19,070.00	13.88%
Total AFFILIATED PROGRAMS CONTR.	**0.00**	**0.00**	**19,070.00**	**0.00**	**19,070.00**	**13.88%**
Total (1f) OTHER CONTRIBUTIONS	**0.00**	**0.00**	**48,201.61**	**80,750.35**	**128,951.96**	**93.83%**
(1g) Non-Cash Contributions	0.00	0.00	0.00	0.00	0.00	0.00%
Total (1h) CONTR., GIFTS & GRANTS	**0.00**	**0.00**	**48,201.61**	**82,845.12**	**131,046.73**	**95.35%**

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PROGRAM FEES & REVENUES						
(2a) SAGE Program Fees	0.00	0.00	4,200.00	0.00	4,200.00	3.06%
Total PROGRAM FEES & REVENUES	**0.00**	**0.00**	**4,200.00**	**0.00**	**4,200.00**	**3.06%**
OTHER REVENUES						
(3) Investment Income	0.00	0.00	0.00	132.48	132.48	0.10%
(10c) Net Inc.-Inventory Sales					0.00	0.00%
(10a) Gross Sales of Inventory	0.00	0.00	0.00	4,288.50	4,288.50	3.12%
(10b) Less Cost of Goods Sold	0.00	0.00	0.00	-2,230.44	-2,230.44	-1.62%
Total (10c) Net Inc.-Inventory Sales	0.00	0.00	0.00	2,058.06	2,058.06	1.50%
Total OTHER REVENUES	**0.00**	**0.00**	**0.00**	**2,190.54**	**2,190.54**	**1.59%**
TOTAL INCOME	**0.00**	**0.00**	**52,401.61**	**85,035.66**	**137,437.27**	**100.00%**

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EXPENSES						
GRANTS TO PROGRAMS						
(3) GRANTS TO FOREIGN ORGS.						
Distributions to Guatemala						
Asociacion Avivara Unrestricted	0.00	0.00	47,102.20	0.00	47,102.20	37.6%
Asociacion Avivara Restricted	0.00	0.00	32,592.80	0.00	32,592.80	26.0%
Becas Uspantan Restricted	0.00	0.00	17,138.00	0.00	17,138.00	13.7%
Total Distributions to Guatemala	**0.00**	**0.00**	**96,833.00**	**0.00**	**96,833.00**	**77.3%**
US Purchases for Asoc. Avivara	0.00	0.00	17,979.92	0.00	17,979.92	14.4%
Wire Transfer Fees	0.00	0.00	115.00	0.00	115.00	0.1%
Total (3) GRANTS TO FOREIGN ORGS.	**0.00**	**0.00**	**114,927.92**	**0.00**	**114,927.92**	**91.7%**
Total GRANTS TO PROGRAMS	**0.00**	**0.00**	**114,927.92**	**0.00**	**114,927.92**	**91.7%**
BUSINESS OPERATIONS EXPENSE						
(12) Advertising & Promotion	0.00	2,509.45	0.00	0.00	2,509.45	2.0%
(13) Office Operations Expenses	69.29	0.00	0.00	0.00	69.29	0.1%
(14) Information Technology	352.95	1,320.68	0.00	0.00	1,673.63	1.3%
(17) Travel Expenses	0.00	4,709.24	0.00	0.00	4,709.24	3.8%
Total BUSINESS OPERATIONS EXPENSE	**422.24**	**8,539.37**	**0.00**	**0.00**	**8,961.61**	**7.2%**
(24) OTHER EXPENSES						
(24a) Gov. Regulatory Fees	10.00	90.00	0.00	0.00	100.00	0.1%
(24b) Donation Processing Fees	0.00	765.65	0.00	0.00	765.65	0.6%
(24c) Volunteer Appreciation	118.19	402.90	0.00	0.00	521.09	0.4%
Total (24) OTHER EXPENSES	**128.19**	**1,258.55**	**0.00**	**0.00**	**1,386.74**	**1.1%**
Total Expense	**550.43**	**9,797.92**	**114,927.92**	**0.00**	**125,276.27**	**100.0%**
% of TOTAL EXPENDITURES - OPERATING SURPLUS	**0.44%**	**7.82%**	**91.74%**	**0.00%**	**12,161.00**	
	Administration Expenses	**Fundraising Expenses**	**Program Expenses**	**Unclassified Expenses**		