



**“NOT FOR
OURSELVES
ALONE ARE WE
BORN.”**

CICERO

Avivara 2016 Annual Report

Giving Hope to the Future through the Power and Dignity of Education

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Program Achievements

Avivara carries out its primary mission of “...Improving education in Guatemala” in several major program areas.

1. School Improvement Grants



Guatemalan schools continue to be significantly underfunded by the Guatemalan government. As a response to this situation, in 2016, Avivara funded the purchase of instructional supplies, teaching materials, teacher

workshops, technology, supplemental teacher salaries, new bathrooms/water systems, and classroom furniture & equipment for schools in rural, marginalized villages. Avivara also helped fund school improvement programs (health and nutrition programs, reading corners, student government, organic school gardens, teacher professional development, etc.) administered by Asociación Educando, a Guatemalan NGO working in conjunction with Avivara in the department of Chimaltenango.

Total number of schools served: **60** (8 directly, 52 through Educando)

Total number of teachers receiving support: **265+**

Total number of students benefitted: **9,800+**

Total expenditures for school improvements: \$77,910



Of special note in 2016, was the implementation of Avivara’s reading improvement program, **Plan Lector**, which provided reading anthologies to approximately 500 students in five schools in grades 2-6, plus teacher training in the use of methods to evaluate student reading progress.

In addition, Avivara helped three schools upgrade their water/sewage systems so that their students would have improved sanitation.

“Dear companions of Avivara,

I want to tell you that each year we are grateful and blessed to find in our path angels like you that make it possible to find hope in the tough road of education given the conditions in my country. We are committed and enthusiastic because we know that we are not alone. We know your organization supports us in the educational process. May a thousand blessings be spilled on your life every day, our prayers, love and respect always for you and your organization.”

Seño Jeby Rivera, Director, Instituto Diversificado de Acatenango



2. Scholarships

In 2016, twenty-nine of our scholarship recipients graduated from high school and five students completed their university course of studies. Our support and their hard work helped them realize a dream achieved by less than 1% of the young people living in rural Guatemala.



Below is a breakdown the number of students at each educational level who received scholarship support from Avivara in 2016.

Program/Level	Number of Recipients
Primary (Grades K-6)	3
Secondary (Junior High and High School)	96
University	21
Total Scholarship Recipients	120

In total, **\$49,983** was expended in Avivara’s scholarship program in 2016 to provide scholarships and technological support (computers, internet connections, etc.) for these 120 students.

Program Achievements (Cont.)

3. Affiliated Programs

2016 was Avivara's ninth year of operations and over those nine years it has developed a number of systems, policies and procedures which are now being used in support of other educational programs in Guatemala and Nicaragua. Services that Avivara provides these affiliated organizations include acting as the intake organization for their tax-deductible donations from U.S. donors, transferring those donated funds to them on a quarterly basis, and providing financial documentation of those transactions. Below is the list of affiliate programs supported by Avivara in 2016.

Becas Especiales Uspantan: This Guatemalan organization provides scholarships to young people living in the area around Uspantan, Quiche, Guatemala. In 2016, it provided scholarships to 83 students attending junior high, high school and university. Monies transmitted to this program in 2016 totaled \$33,101.

Libros para Niños: This NGO operates primarily in Nicaragua where it funds community reading centers and publishes children's books in Spanish that are culturally appropriate for the young people of Central America. Monies transmitted to this program in 2016 totaled \$13,080.

New Mayas School: Located in the small village of Xix, Quiche, this school provides vocational and academic training to approximately 110 students. Monies transmitted to this program in 2016 totaled \$6,115.

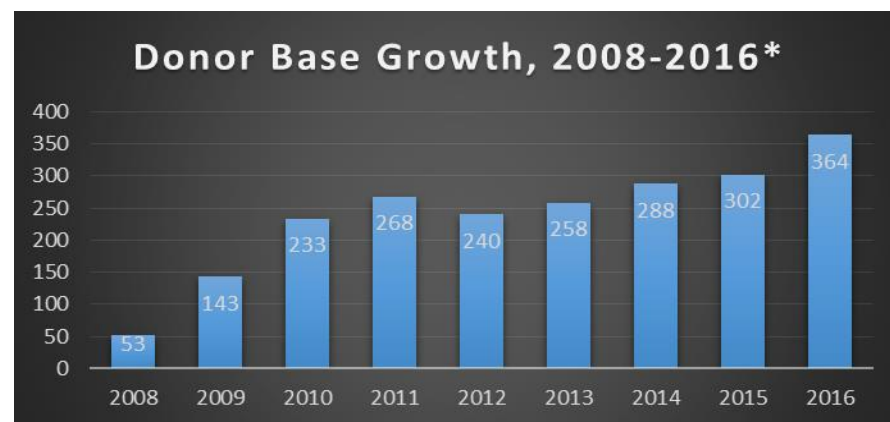
SERES: This program focuses on training young people to be environmental advocates. It conducts conferences, seminars and workshops in Guatemala, El Salvador and Honduras. Monies transmitted to this program in 2016 totaled \$1,041. (Note: In 2016, SERES became a registered 501(c)(3) public charity in the U.S., so no longer needed our services after June of 2016.)

Asociación Educando: 2016 was the second year Avivara worked with this organization to help it provide a number of educational programs in the schools around San Andres Itzapa in the Department of Chimaltenango. Total support for this affiliate program totaled \$21,888 in 2016.

Organizational Accomplishments

Donor Base Growth: In addition to having a strong year financially, Avivara continued to see steady growth in the number of people, community organizations and foundations that supported its programs.

The following chart shows the increasing number of contributors who have supported Avivara and its affiliated programs since our inception in 2008.



*Includes Affiliate Programs Donors

The chart below shows the breakdown of donors in 2016 in terms of donor type and the amount/percentage of contributions from each group.

Donor Type	# Donors	Total \$	% of Total \$
Individuals	343	\$166,583	80.1%
Community-Based Organizations	13	\$22,524	10.8%
Foundations/Corporations	8	\$18,870	9.1%
Total	364	\$207,977	100.0%

Board Composition: The Avivara U.S. Board of Directors welcomed at its September meeting its newest member, Tara Luckie. Tara has worked as a volunteer for Avivara in Guatemala, coordinated major events for Avivara, and worked in executive staff positions for other non-profits. Her addition to the board now makes it gender balanced.

Donor Management: The board approved the use of Little Green Light as the new donor management program for Avivara, which was then implemented in November, 2016.

Financial Reports

In 2016, Avivara continued to do well financially and remained very stable fiscally. Highlights of 2016 included:

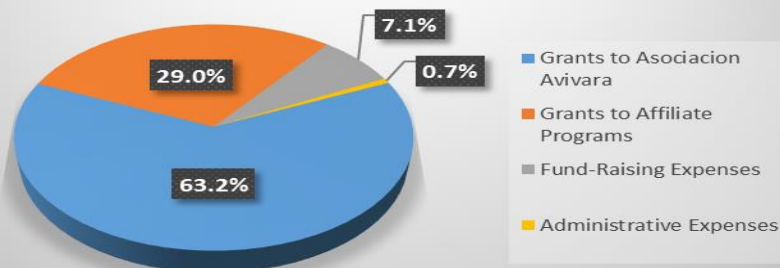
- ◆ Surpassing the milestone of **one million dollars** in total contributions since its incorporation in 2008.
- ◆ Receiving a total of \$6,570 from 47 new individual donors to Avivara.

While Avivara (US) and Asociación Avivará (Guatemala) are linked by a common philosophy and staff, they are actually two separate legal entities with two separate accounting systems. Thus, we are showing their Summary Profit & Loss Statements separately.

Avivara (U.S.) Summary Profit & Loss Statement

INCOME		
Contributions-Avivara	\$149,039	68.3%
Contributions-Affiliate Programs	\$58,938	27.0%
Program & Admin Fees	\$4,745	2.2%
Other Revenues	\$5,626	2.5%
Total Income	\$218,348	100.0%
EXPENSES		
Grants to Asociación Avivará	\$124,629	63.2%
Grants to Affiliated Programs	\$57,213	29.0%
Total Grants to Programs	\$181,842	92.2%
Administrative Expenses	\$1,400	0.7%
Fundraising Expenses	\$13,886	7.1%
Total Expenses	\$197,128	100.0%
Net Surplus/Loss (U.S.)	\$21,220	

Avivara U.S. Distribution of Expenses, 2016



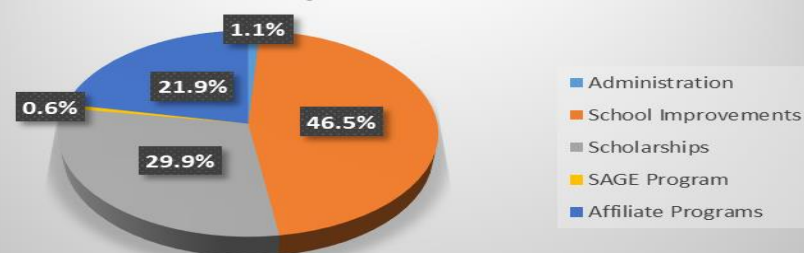
In Guatemala, Asociación Avivará utilized its revenues as per budget projections and operated at a modest surplus.

(Note: In Guatemala, Asociación Avivará accounting is done on a cash basis, while Avivara US maintains its accounting system on an accrual basis, so there will not be a direct correspondence between the two financial statements.)

Asociación Avivará (Guatemala) Summary Profit & Loss Statement

INCOME		
U.S. Grants-Asoc. Avivara	\$133,731	78.3%
U.S. Grants-Affiliate Programs	\$36,707	21.5%
Misc. Guatemala Revenues	\$459	0.2%
Total Income	\$170,897	100.0%
EXPENSES (by program area)		
Administration	\$1,864	1.1%
School Improvement Grants	\$77,910	46.5%
Scholarships	\$49,983	29.9%
SAGE Program (Volunteers)	\$1,055	0.6%
Affiliate Programs	\$36,712	21.9%
Total Expenses	\$167,524	100.0%
Net Surplus/Loss (Guatemala)	\$3,373	

Asociación Avivará Distribution of Expenses, 2016



To see more detailed financial information, including Statements of Financial Position, Profit and Loss Statements, a detailed explanation of our financial reports, and our annual 990 report to the IRS, please visit our website at: <http://www.avivara.org/aboutus/financialreports.html>

Acknowledgments & Appreciation

In 2016, Avivara supported more schools, awarded more scholarships, and saw increased numbers of Guatemalan teachers and students achieve greater success in teaching and learning. That would have not happened without the collaborative efforts of a great number of people. Therefore, we want to extend our heartfelt appreciation to the following groups, businesses and individuals.

Our Individual Donors:

To all our individual donors, large and small, thanks for opening your hearts (and your wallets) to give others a chance at a better education and life.

Avivara's U.S. Board of Directors:

Thank you for giving of your time and talents to oversee and guide our programs for another year.

G. David Austin, M.D., Board President
Mary Seymour-Austin, M.D. Board Vice-President
Ruth Harbaugh, Secretary
Thomas W. Friedman, Treasurer & Legal Representative (U.S.)
David Craig, member-at-large
Tara Luckie, member-at-large

Avivara's Guatemala Board of Directors:

Gustavo Valle, President & Legal Representative (Guatemala)
E. Ann Austin, Vice-President
Elsa Valle, Secretary
Gary Teale, Treasurer
Dr. Jose Golcher, M.D.
Dra. Dalia Gonzalez, M.D.
Sergio Rosales Pocon
Francisco Yuc Chiquito
Luis Yuc Chiquito

Avivara's Administrative Staff:

Ann Austin, Associate Director
Gustavo Valle, Director of Guatemala Programs
Gary Teale, Executive Director

Community Groups, Foundations & Businesses:

Rotary Club of Covington, WA
Seattle 4 Rotary Club
Kentlake & Kentwood High School Rotary Interact Clubs
Providence Point Kiwanis Club, Issaquah, WA
Minorities in Natural Resources & Science-OSU, Corvallis, OR
United Charitable Programs/Global Legacy
Densmore Foundation
Tanasse Family Foundation
Sheldon & Parsons Charitable Fund
Boeing
Google
Amazon Smile
Escrow Link, Seattle, WA
Covenant Presbyterian Church, Madison, WI
St. Elizabeth Ann Seton Parish, Anchorage, AK
St. John the Baptist Parish, Covington, WA
United Methodist Church, Ocean Park, WA

U.S. Schools:

Archbishop Murphy High School, Everett, WA
St. Bernadette School, Burien, WA
St. Elizabeth Ann Seton School, Anchorage, AK
St. Madeleine Sophie School, Bellevue, WA
Villa Academy, Seattle, WA

Volunteers of Note:

Thank you to those especially hard-working volunteers who were energetic ambassadors for Avivara, hosted staff presentations, or conducted LIFE events.

James Tanasse
Caroline Eddens & Patricia Kennish
Kathy Kenny
Elizabeth O'Neil
Margarita Jones
Tom & Cathy Miller

Finally, we offer special thanks and appreciation to those teachers of Guatemala who give forth their best efforts in the face of enormous obstacles.