Report Date
01-14-18
Accrual Basis

Prepared by:
Gary A. Teale

Avivara US
Profit & Loss Prev Year Comparison
January through December 2017

	Jan - Dec 17	Jan - Dec 16	Change	% Change
INCOME				
(1h) CONTR., GIFTS & GRANTS				
(1a) FEDERATED CAMPAIGNS				
Combined Fund of Washington	$ 109.37	$ 80.31	$ 29.06	36.19%
King County Emp. Giving Plan	$ 183.83	$ -	$ 183.83	100.0%
Total (1a) FEDERATED CAMPAIGNS	$ 293.20	$ 80.31	$ 212.89	265.09%
(1f) OTHER CONTRIBUTIONS				
INDIVIDUAL CONTRIBUTIONS				
From Previous Donors				
Donations by Cash/Check (Prior)	$ 69,691.73	$ 63,969.00	$ 5,722.73	8.95%
Online Donations (Prior)	$ 18,882.00	$ 13,395.00	$ 5,487.00	40.96%
Donations-Credit Card (Prior)	$ 602.00	$ 2.00	$ 600.00	30,000.0%
Recurring Monthly Contributions	$ 7,905.00	$ 8,870.00	$ (965.00)	-10.88%
Total From Previous Donors	$ 97,080.73	$ 86,236.00	$ 10,844.73	12.58%
From New Donors				
Donations by Cash/Check (New)	$ 1,588.01	$ 4,030.00	$ (2,441.99)	-60.6%
Online Donations (New)	$ 850.00	$ 2,540.00	$ (1,690.00)	-66.54%
Donations-Credit Card (New)	$ 87.00	$ -	$ 87.00	100.0%
Total From New Donors	$ 2,525.01	$ 6,570.00	$ (4,044.99)	-61.57%
Special Gifts				
Valle Memorial Fund	$ 1,100.00	$ -	$ 1,100.00	100.0%
Bequests	$ 10,000.00	$ -	$ 10,000.00	100.0%
Individual Matching Gifts	$ 6,570.00	$ 11,388.00	$ (4,818.00)	-42.31%
Total Special Gifts	$ 17,670.00	$ 11,388.00	$ 6,282.00	55.16%
Total INDIVIDUAL CONTRIBUTIONS	$ 117,275.74	$ 104,194.00	$ 13,081.74	12.56%

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GROUP/CORPORATE CONTRIBUTIONS				
School Partner Contributions	$ 5,537.23	$ 5,536.00	$ 1.23	0.02%
Church Contributions	$ 16,007.76	$ 10,623.33	$ 5,384.43	50.69%
Community Group Contributions	$ 12,589.00	$ 6,365.00	$ 6,224.00	97.79%
Private Foundation Grants	$ 4,000.00	$ 17,550.00	$ (13,550.00)	-77.21%
Business/Corporate Gifts	$ 7,759.72	$ 1,272.81	$ 6,486.91	509.65%
3rd Party Donations	$ 252.25	$ 47.49	$ 204.76	431.16%
LIFE Event Contributions	$ 514.00	$ 2,114.86	$ (1,600.86)	-75.7%
Total GROUP/CORPORATE CONTRIBUTIONS	$ 46,659.96	$ 43,509.49	$ 3,150.47	7.24%
SPONSORED PROGRAMS CONTR.				
BECAS USPANTAN				
Becas Uspantan Donations	$ 37,918.50	$ 35,047.78	$ 2,870.72	8.19%
Less Admin Fees/Becas Uspantan	$ (2,383.92)	$ (1,946.75)	$ (437.17)	-22.46%
Total BECAS USPANTAN	$ 35,534.58	$ 33,101.03	$ 2,433.55	7.35%
LIBROS PARA NINOS				
Libros para Ninos Donations	$ 2,164.68	$ 15,119.25	$ (12,954.57)	-85.68%
Less Admin Fees/Libros a Ninos	$ (146.55)	$ (314.72)	$ 168.17	53.44%
Total LIBROS PARA NINOS	$ 2,018.13	$ 14,804.53	$ (12,786.40)	-86.37%
SCHOOL FOR NEW MAYAS				
New Mayas Donations	$ 12,548.80	$ 11,590.00	$ 958.80	8.27%
Less Admin Fees/New Mayas	$ (657.64)	$ (612.67)	$ (44.97)	-7.34%
Total SCHOOL FOR NEW MAYAS	$ 11,891.16	$ 10,977.33	$ 913.83	8.33%
SERES				
SERES Donations	$ -	$ 60.00	$ (60.00)	-100.0%
Less Admin Fees/SERES	$ -	$ (4.44)	$ 4.44	100.0%
Total SERES	$ -	$ 55.56	$ (55.56)	-100.0%
Total SPONSORED PROGRAMS CONTR.	$ 49,443.87	$ 58,938.45	$ (9,494.58)	-16.11%
Total (1f) OTHER CONTRIBUTIONS	$ 213,379.57	$ 206,641.94	$ 6,737.63	3.26%
(1g) Non-Cash Contributions	$ 181.74	$ 1,255.00	$ (1,073.26)	-85.52%
Total (1h) CONTR., GIFTS & GRANTS	$ 213,854.51	$ 207,977.25	$ 5,877.26	2.83%

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PROGRAM FEES & REVENUES				
(2a) SAGE Program Fees	$ 1,900.00	$ 1,800.00	$ 100.00	5.56%
(2c) Sponsored Prog. Admin Fees				
Becas Uspantan Admin Fees	$ 2,383.92	$ 1,996.55	$ 387.37	19.4%
Libros Para Ninos Admin Fees	$ 146.55	$ 330.97	$ (184.42)	-55.72%
New Mayas Admin Fees	$ 657.64	$ 612.67	$ 44.97	7.34%
SERES Admin Fees	$ -	$ 4.44	$ (4.44)	-100.0%
Total (2c) Sponsored Prog. Admin Fees	$ 3,188.11	$ 2,944.63	$ 243.48	8.27%
Total PROGRAM FEES & REVENUES	$ 5,088.11	$ 4,744.63	$ 343.48	7.24%
OTHER REVENUES				
(3) Investment Income	$ 4,789.51	$ 3,006.21	$ 1,783.30	59.32%
(8c) Net Inc. Special Event				
(8a) Gross Inc. Special Event				
Special Event Receipts				
Special Event Donations	$ 1,797.00	$ -	$ 1,797.00	100.0%
Total Special Event Receipts	$ 1,797.00	$ -	$ 1,797.00	100.0%
Total (8a) Gross Inc. Special Event	$ 1,797.00	$ -	$ 1,797.00	100.0%
(8b) Less Exp. Special Events				
Special Event-Venue Exp.	$ (437.50)	$ -	$ (437.50)	-100.0%
Special Event-Food & Bev Exp.	$ (1,199.27)	$ -	$ (1,199.27)	-100.0%
Special Event-Other Dir. Exp.	$ (448.35)	$ -	$ (448.35)	-100.0%
Total (8b) Less Exp. Special Events	$ (2,085.12)	$ -	$ (2,085.12)	-100.0%
Total (8c) Net Inc. Special Event	$ (288.12)	$ -	$ (288.12)	-100.0%
(10c) Net Inc.-Inventory Sales				
(10a) Gross Sales of Inventory	$ 2,751.00	$ 4,250.70	$ (1,499.70)	-35.28%
(10b) Less Cost of Goods Sold	$ (1,625.05)	$ (1,630.52)	$ 5.47	0.34%
Total (10c) Net Inc.-Inventory Sales	$ 1,125.95	$ 2,620.18	$ (1,494.23)	-57.03%
Total OTHER REVENUES	$ 5,627.34	$ 5,626.39	$ 0.95	0.02%
TOTAL INCOME	$ 224,569.96	$ 218,348.27	$ 6,221.69	2.85%

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EXPENSE				
GRANTS TO PROGRAMS				
(3) GRANTS TO FOREIGN ORGS.				
Distributions to Asoc. Avivara				
Asociacion Avivara Unrestricted	108,565.96	$ 93,367.24	$ 15,198.72	16.28%
Asociacion Avivara Restricted	44,258.61	$ 28,807.70	$ 15,450.91	53.64%
US Purchases for Asoc. Avivara	1,979.09	$ 2,454.96	$ (475.87)	-19.38%
Total Distributions to Asoc. Avivara	154,803.66	$ 124,629.90	$ 30,173.76	24.21%
Distributions-Sponsored Progs.				
Distributions-Becas Uspantan	35,534.58	$ 33,101.03	$ 2,433.55	7.35%
Distributions-Libros para Ninos				
LPN-Distributions to Program	3,000.00	$ -	$ 3,000.00	100.0%
LPN-Development Consulting	0.00	$ 10,800.00	$ (10,800.00)	-100.0%
LPN-Development Expense Reimb.	178.78	$ 2,280.39	$ (2,101.61)	-92.16%
Total Distributions-Libros para Ninos	3,178.78	$ 13,080.39	$ (9,901.61)	-75.7%
Distribution-New Mayas School	11,891.16	$ 10,975.58	$ 915.58	8.34%
Distributions-SERES	0.00	$ 55.56	$ (55.56)	-100.0%
Total Distributions-Sponsored Progs.	50,604.52	$ 57,212.56	$ (6,608.04)	-11.55%
Total (3) GRANTS TO FOREIGN ORGS.	205,408.18	$ 181,842.46	$ 23,565.72	12.96%
Total GRANTS TO PROGRAMS	205,408.18	$ 181,842.46	$ 23,565.72	12.96%

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(11) PROFESSIONAL SERVICES				
(11c) Accounting Services	1,349.95	$ -	$ 1,349.95	100.0%
(11g) Other Contracted Services	99.00	$ -	$ 99.00	100.0%
Total (11) PROFESSIONAL SERVICES	1,448.95	$ -	$ 1,448.95	100.0%
BUSINESS OPERATIONS EXPENSE				
(12) Advertising & Promotion	776.18	$ 2,459.53	$ (1,683.35)	-68.44%
(13) Office Operations Expenses	1,041.43	$ 601.43	$ 440.00	73.16%
(14) Information Technology	3,186.49	$ 1,863.15	$ 1,323.34	71.03%
(17) Travel Expenses	4,888.48	$ 8,380.93	$ (3,492.45)	-41.67%
Total BUSINESS OPERATIONS EXPENSE	9,892.58	$ 13,305.04	$ (3,412.46)	-25.65%
(24) OTHER EXPENSES				
(24a) Gov. Regulatory Fees	70.00	$ 60.00	$ 10.00	16.67%
(24b) Donation Processing Fees	1,315.48	$ 930.84	$ 384.64	41.32%
(24c) Vol./Donor Appreciation	993.54	$ 969.53	$ 24.01	2.48%
(24d) Wire Transfer Fees	0.00	$ 19.99	$ (19.99)	-100.0%
(24f) Other Misc. Expenses	5.14	$ -	$ 5.14	100.0%
Total (24) OTHER EXPENSES	2,384.16	$ 1,980.36	$ 403.80	20.39%
TOTAL EXPENSE	219,133.87	$ 197,127.86	$ 22,006.01	11.16%
NET OPERATING SURPLUS/LOSS	**5,436.09**	**$ 21,220.41**	**$ (15,784.32)**	**-74.38%**