

Avivara Board Meeting Minutes
September 24, 2011
(Approved at the Avivara Board Meeting, December 11, 2011)

Meeting called to order 9:45

In Attendance: David Austin, Tom Friedman, Dave Craig, Gary Teale, Sue Clauson, Mary Austin via telephone.

Tom moves to approve minutes from the prior meeting. The minutes were approved unanimously.

Finances

Gary provided a brief financial update. Total income to date is about \$44,000, compared to about 34k last year, a 28 % increase.

YTD revenue versus budgeted revenue – total contributions 43, 159, total dollars budgeted for this year 70,000. About 26,000 short of year total.

Sources of this year's revenue, rough numbers for details see spread sheets – school partner 8,000, church contributions down a bit, Rotary Club – 11,000, corporate matching, family foundation grant-\$6000, individual – 17,000, connected to presentation \$4900, teacher to teacher \$2000, recurring monthly contributions – \$300, total individual 27,000.

Revenue increases outpace expense increases.

Program

School improvement Grants

Support 8 to 10 schools, adding one school, cutting back on others as a result of staff changes. One of our strengths is that we are able to analyze what is working and what isn't.

Scholarships

From 3 to 8 for college scholarship growth, as 5 high school graduates want to progress on to university.

Escuelitas – community after school learning programs

Similar to our Boys & Girls Clubs, community builder. The site within Ann and Gary's current home will change. Seeking placement for students in San Pedro in other organizations. Will create an escuela in their new village, San Cristobal, based on the needs in the village.

Comprehensive School Improvement Program

Pilot project. Total cost \$14,000, \$6000 provided by a family foundation grant.

Gary and David both have articles on education success, will forward these on to the rest of us.

Long discussion on teacher support, current state of reading and math education.

Teacher development may become a larger part of Avivara's program.

Gary and Ann will not be charging rent to Avivara for program space in their soon to be built residence. Gary also recommends the purchase of a truck since the new space is more remote than San Pedro. The pick-up truck will be registered and purchased by Gustavo-Purchase price for the truck is about 80,000q (10k). On going maintenance fees would be covered by the reduction of current transportation expenses.

David makes a motion to purchase a pick-up truck and insurance for the vehicle. Dave seconds it. Motion passed.

David Austin makes a motion to install David Craig as the Chairman of the Board of Trustees, seconded by Tom. Motion passed. David Craig is now the Chairman of the Avivara Board of Trustees.

Fund raising over the next few months. Next newsletter is "Giving Hope to the Future" – annual fund name. There will be a targeted e-mail to current donors and additional e-mail to newsletter recipients. Snail mail letters, from Guatemala, will be mailed to current donors. Close to quarter million dollars for total donations over the past 4 years, hope to reach that by the end of the year.

Meeting was adjourned at 11:20.

These minutes were approved at the Avivara Board Meeting , December 11, 2011