

**Avivara Board Meeting Minutes  
December 11, 2011**

Meeting called to order 12:50.

Present: David Craig, David Austin, Tom Friedman, Sue Clauson, and Gary Teale via telephone.

Minutes from the prior meeting are approved.

Gary spoke to the budget document he previously provided us. Budget is close to a break even point for this year. He assumes that the current YTD operating loss will be covered by donations that come in before the end of the year.

For next year, the proposed budget is pretty conservative.

Questions – proposing to cut back on school improvement grants. We will not fund technology or infrastructure. We did 3 big things this year – a computer lab and several school building improvements.

Fixed costs (salaries, rent, professional services, etc.) can't change, but how firm in our budget are the projects? The scholarships are “firm costs”, we don't want to back out on those. Where is the flexibility in our budget? The flexibility comes in the school improvement grants. We also have an operating reserve that we could dip into if absolutely necessary.

Discussion of different contribution entries on the budget. Individual contributions versus Contributions – Individual, LIFE Event Contributions are for legendary independent foundation events. Private Foundation Grants are from Di'Ararrio Guitar String and Brown Foundation on Bainbridge Island. Gary will change the line item *Individual Contributions* to *Non-Presentation Contributions*.

Ann spoke about the transformation seen in the students that have received scholarships over the years. The end of year event was an emotional and powerful gathering.

Motion to pass the budget by David Austin, seconded by Tom Friedman. A unanimous vote passed the budget as proposed.

Ann will be here the month of March for events, arriving around the 7<sup>th</sup> of March and departing four weeks later. Sue will host an event on March 9<sup>th</sup>. David Austin will have a wine tasting event the same month. Dave Craig has ideas for a venue for a party during that time.

Meeting adjourned at 1:50.